

**CITY OF WAUSAU 2019 GENERAL FUND
BUDGET VS. ACTUAL HIGHLIGHTS
STATEMENT OF REVENUES AND EXPENDITURES
JULY 31, 2019
NARRATIVE**

REVENUES

When comparing current year to prior year some revenue timing differences are apparent, yet not indicative of problems.

Permit Revenue – For the third year in a row permit revenues have grown and exceed their budgeted pace. In July, permit revenue surpassed its annual budget, and the revenues are outpacing 2018 revenues by nearly \$50,000. With more summer months ahead, look for permit revenues to continue to grow.

Fines, Forfeitures and Penalties – Municipal Court revenue is at 55% of its budgeted pace, with 58.3% of the year complete. However, there has been a significant drop off in collections compared to the prior year. Municipal Court collections are less than 80% of what they were in 2018, down almost \$56,000. The police department was made aware of this and provided the following information. While traffic stops made from 2017 to 2019 are very close (around 4,000), the amount of citations issued is down about 27% from 2018. The following shows the amount of citations issued in the first 6 months of each of the last 3 years:

- 2017: 3008
- 2018: 3252 (8% increase from 2017)
- 2019: 2380 (27% decrease from 2018)

Citations are used to change behavior to positively impact public safety, not to generate revenue for the City. However, a major shift in citation issuances was not budgeted for in 2019. Because of that, a shortfall in Municipal Court collections is expected for the year.

Interest on General Investments – 2019 is off to a great start regarding interest earned on investments. The City's main LGIP account alone had realized over \$250,000 in interest through July. The interest rate in the LGIP currently is 2.38%. The City adjusts its investments to market value on a monthly basis, and the majority of the investments (93.7%) are in different federal agency bonds, with lesser amounts invested in CD's and other municipal bonds. Those investments netted the City total realized and unrealized gains of over \$665,000 through July.

EXPENSES

Department of Public Works – Due to the substantial amount of snowfall witnessed during the winter months, this line item has exceeded its budgeted pace. Such a large amount of snowfall in the early months of 2019 created a demand for necessary snow removal services including overtime hours by plow drivers, equipment use (depreciation), and fuel, salt, and brine costs, among other related costs. The winter maintenance budget, makes up about 28% of the overall DPW budget, and is nearly completely spent with only \$17,000 remaining out of a budget of \$1.938M for the year. We expect the winter maintenance budget to be over spent by the end of the year. However, at this time there are numerous vacancies in the department, and savings from those vacancies should offset some of the excess spending.

Overall, the expenses to date appear in line with the annual budget with 56.3% of the budget spent and 58.3% of the year complete. This year's spending is slightly ahead of last year when 55.3% of the budget was spent through July.

CITY OF WAUSAU, WISCONSIN
GENERAL FUND
SCHEDULE OF REVENUES AND OTHER FINANCING SOURCES - BUDGET AND ACTUAL
Period Ended July 31, 2019

	Budgeted Amounts		Actual	Variance with	2018
	Original	Final		Final Budget	Actual
TAXES					
General property taxes	\$ 18,232,895	\$ 18,232,895	\$ 18,232,895	\$ -	\$ 17,863,207
Mobile home parking fees	26,600	26,600	19,419	(7,181)	18,311
Payments in lieu of taxes	113,000	113,000	36,326	(76,674)	15,800
Other taxes	67,184	67,184	80,335	13,151	57,225
Total Taxes	<u>18,439,679</u>	<u>18,439,679</u>	<u>18,368,975</u>	<u>(70,704)</u>	<u>17,954,543</u>
INTERGOVERNMENTAL					
State shared taxes	4,729,956	4,729,956	1,324,385	(3,405,571)	1,059,062
Expenditure restraint	853,021	853,021	853,021	-	871,260
Fire insurance tax	115,000	115,000	124,674	9,674	113,244
Municipal services	145,000	145,000	148,232	3,232	146,389
Transportation aids	2,725,725	2,725,725	2,044,002	(681,723)	2,013,280
Other grants	160,434	160,434	83,208	(77,226)	16,246
Total Intergovernmental	<u>8,729,136</u>	<u>8,729,136</u>	<u>4,577,522</u>	<u>(4,151,614)</u>	<u>4,219,481</u>
LICENSES AND PERMITS					
Licenses	185,968	185,968	186,380	412	174,275
Franchise fees	340,000	336,000	84,303	(251,697)	78,610
Permits	254,153	254,153	286,486	32,333	237,949
Total Licenses and Permits	<u>780,121</u>	<u>776,121</u>	<u>557,169</u>	<u>(218,952)</u>	<u>490,834</u>
FINES, FORFEITURES AND PENALTIES					
	<u>380,030</u>	<u>380,030</u>	<u>210,046</u>	<u>(169,984)</u>	<u>265,954</u>
PUBLIC CHARGES FOR SERVICES					
General government	84,630	84,630	64,209	(20,421)	66,069
Public safety	1,743,170	1,743,170	916,036	(827,134)	914,919
Streets and related facilities	138,950	138,950	146,055	7,105	131,209
Recreation	177,900	177,900	86,164	(91,736)	117,482
Public areas	119,910	119,910	38,513	(81,397)	61,232
Total Public Charges for Services	<u>2,264,560</u>	<u>2,264,560</u>	<u>1,250,977</u>	<u>(1,013,583)</u>	<u>1,290,911</u>
INTERGOVERNMENTAL CHARGES FOR SERVICES					
State and federal reimbursements	11,350	11,350	4,253	(7,097)	5,063
County and other municipalities	230,641	230,641	73,726	(156,915)	114,998
City departments	840,085	840,085	287,078	(553,007)	198,792
Total Intergovernmental Charges for Services	<u>1,082,076</u>	<u>1,082,076</u>	<u>365,057</u>	<u>(717,019)</u>	<u>318,853</u>

CITY OF WAUSAU, WISCONSIN
GENERAL FUND
SCHEDULE OF REVENUES AND OTHER FINANCING SOURCES - BUDGET AND ACTUAL (Continued)
Period Ended July 31, 2019

	Budgeted Amounts		Actual	Variance with	2018
	Original	Final		Final Budget	Actual
COMMERCIAL					
Interest on general investments	\$ 328,256	\$ 328,256	\$ 952,307	\$ 624,051	\$ 263,562
Interest on special assessments	5,000	5,000	236	(4,764)	63
Other interest	<u>18,000</u>	<u>18,000</u>	<u>108,364</u>	<u>90,364</u>	<u>55,786</u>
Total Commercial	<u>351,256</u>	<u>351,256</u>	<u>1,060,907</u>	<u>709,651</u>	<u>319,411</u>
MISCELLANEOUS REVENUES					
Rent of land and buildings	203,800	203,800	128,867	(74,933)	114,091
Sale of City property/loss compensation	20,600	20,600	7,716	(12,884)	20,051
Other miscellaneous revenues	<u>18,305</u>	<u>18,305</u>	<u>15,842</u>	<u>(2,463)</u>	<u>17,516</u>
Total Miscellaneous Revenues	<u>242,705</u>	<u>242,705</u>	<u>152,425</u>	<u>(90,280)</u>	<u>151,658</u>
OTHER FINANCING SOURCES					
Transfers in	<u>1,841,280</u>	<u>1,841,280</u>	<u>1,024,135</u>	<u>(817,145)</u>	<u>949,167</u>
TOTAL REVENUES AND OTHER FINANCING SOURCES					
	<u>\$ 34,110,843</u>	<u>\$ 34,106,843</u>	<u>\$ 27,567,213</u>	<u>\$ (6,539,630)</u>	<u>\$ 25,960,812</u>

CITY OF WAUSAU, WISCONSIN
GENERAL FUND
SCHEDULE OF EXPENDITURES - BUDGET AND ACTUAL
Period Ended July 31, 2019

	<u>Budgeted Amounts</u>		<u>Actual</u>	Variance with	2018
	<u>Original</u>	<u>Final</u>		Final Budget	<u>Actual</u>
GENERAL GOVERNMENT					
City Council	\$ 93,653	\$ 93,653	\$ 45,842	\$ 47,811	\$ 48,486
Mayor	216,424	216,424	111,839	104,585	120,632
City Promotion	125,000	125,000	88,942	36,058	73,910
Finance department	519,405	519,405	292,955	226,450	268,357
Data processing	792,645	792,645	388,200	404,445	441,117
City clerk/customer service	426,372	426,372	233,127	193,245	236,248
Elections	48,779	48,779	16,706	32,073	38,357
Assessor	536,454	536,454	258,933	277,521	242,617
City attorney	621,590	621,590	294,651	326,939	334,342
Municipal court	143,654	143,654	68,013	75,641	78,207
Human resources	377,819	398,819	189,333	209,486	186,970
City hall and other municipal buildings	285,329	285,329	162,775	122,554	171,810
Unclassified	<u>80,000</u>	<u>80,000</u>	<u>11,288</u>	<u>68,712</u>	<u>8,605</u>
Total General Government	<u>4,267,124</u>	<u>4,288,124</u>	<u>2,162,604</u>	<u>2,125,520</u>	<u>2,249,658</u>
PUBLIC SAFETY					
Police department	9,756,572	9,756,572	5,521,615	4,234,957	5,361,905
Fire department	3,792,737	3,792,737	2,343,892	1,448,845	2,329,736
Ambulance	3,595,753	3,655,773	1,825,478	1,830,295	1,702,250
Inspections	<u>890,841</u>	<u>928,841</u>	<u>518,385</u>	<u>410,456</u>	<u>506,329</u>
Total Public Safety	<u>18,035,903</u>	<u>18,133,923</u>	<u>10,209,370</u>	<u>7,924,553</u>	<u>9,900,220</u>
TRANSPORTATION AND STREETS					
Engineering	1,368,493	1,368,493	775,080	593,413	759,012
Department of public works	<u>6,627,821</u>	<u>6,977,821</u>	<u>4,412,971</u>	<u>2,564,850</u>	<u>3,884,154</u>
Total Transportation and Streets	<u>7,996,314</u>	<u>8,346,314</u>	<u>5,188,051</u>	<u>3,158,263</u>	<u>4,643,166</u>
SANITATION, HEALTH AND WELFARE					
Garbage and refuse collection	<u>929,000</u>	<u>925,000</u>	<u>527,163</u>	<u>397,837</u>	<u>518,282</u>
NATURAL RESOURCES/RECREATION					
Parks and recreation	<u>2,882,502</u>	<u>2,882,502</u>	<u>1,246,185</u>	<u>1,636,317</u>	<u>1,275,210</u>
OTHER FINANCING USES					
Transfers out	<u>-</u>	<u>310,000</u>	<u>310,000</u>	<u>-</u>	<u>48,088</u>
TOTAL EXPENDITURES AND OTHER FINANCING USES					
	<u>\$ 34,110,843</u>	<u>\$ 34,885,863</u>	<u>\$ 19,643,373</u>	<u>\$ 15,242,490</u>	<u>\$ 18,634,624</u>

CITY OF WAUSAU, WISCONSIN
GENERAL FUND
SUMMARY OF BUDGET MODIFICATIONS
Period Ended July 31, 2019

BUDGET REVENUES RECONCILIATION

2019 ADOPTED BUDGET	\$ 34,110,843
Cable Franchise Fees - Adjust for Expected Decrease in Cable Franchise Fee Payments	<u>(4,000)</u>
 2016 MODIFIED BUDGET	 <u>\$ 34,106,843</u>

BUDGET EXPENDITURES RECONCILIATION

2019 ADOPTED BUDGET	\$ 34,110,843
Street Maintenance - Prior Year Carryover for Repair Services and Seal Coating	350,000
Ambulance - Prior Year Carryover for Capital Equipment	60,020
Inspections - Prior Year Carryover for Building Code Professional Services	38,000
Human Resources - Prior Year Carryover for Salary Study Professional Services	21,000
Transfers Out - Transfer to Capital Improvements Fund for Salt Barn Roof Replacement	310,000
Garbage Collection - Adjust for Expected Decrease in Garbage Collection Expenditures	<u>(4,000)</u>
 2019 MODIFIED BUDGET	 <u>\$ 34,885,863</u>