

CITY OF WAUSAU 2019 GENERAL FUND
BUDGET VS. ACTUAL HIGHLIGHTS
STATEMENT OF REVENUES AND EXPENDITURES
AUGUST 31, 2019
NARRATIVE

REVENUES

When comparing current year to prior year some revenue timing differences are apparent, yet not indicative of problems.

Other Taxes – This line item accounts for all penalties and interest paid on taxes that were late/delinquent. All uncollected real estate taxes are transferred to Marathon County for collection in August, so we don't anticipate any significant increases to this line item for the remainder of the year. These revenues came in 35% over their budget for 2019.

Licenses – License revenue surpassed its annual budget. The majority of revenues in this line item are from liquor licenses, but another positive development has been sales of burn licenses which have realized 138% more revenue than last year.

Permit Revenue – For the third year in a row permit revenues have grown and exceeded their annual budget. Permit revenues are outpacing 2018 revenues by over \$47,000. Look for permit revenues to continue to grow before snowfall.

Fines, Forfeitures and Penalties – Municipal Court revenue continues to trend lower this year, and is at only 61% of its budgeted pace, with 67% of the year complete. Collections are less than 78% of what they were in 2018, down almost \$65,500. The police department was made aware of this and provided the following information. While traffic stops made from 2017 to 2019 are very close (around 4,000), the amount of citations issued is down about 27% from 2018. The following shows the amount of citations issued in the first 6 months of each of the last 3 years:

- 2017: 3008
- 2018: 3252 (8% increase from 2017)
- 2019: 2380 (27% decrease from 2018)

The finance department received no indication that a major shift in traffic citation issuances was going to occur in 2019, and therefore a decrease in collections was not budgeted for. Although traffic citations general purpose is to change behavior, as opposed to generating revenue for the City, a balanced budget calls for specific sources of revenues in order to pay for an equal amount of budgeted expenditures, including those for public safety. We anticipate a shortfall in traffic citation revenues for the year.

Interest on General Investments – This line item far exceeds its 2019 budget. The City's main LGIP account alone has realized over \$281,000 in interest through August. The interest rate in the LGIP currently is 2.17%, which is a bit down from a high of 2.49% realized in April. The City adjusts its investments to market value on a monthly basis, and the majority of the investments (93.7%) are in different federal agency bonds, with lesser amounts invested in CD's and other municipal bonds. Those investments netted the City total realized and unrealized gains of nearly \$823,000 through August.

EXPENSES

Department of Public Works – Due to the substantial amount of snowfall witnessed during the winter months, this line item has exceeded its budgeted pace. Such a large amount of snowfall in the early months of 2019 created a demand for necessary snow removal services including overtime hours by plow drivers, equipment use (depreciation), and fuel, salt, and brine costs, among other related costs. The winter maintenance budget, makes up about 28% of the overall DPW budget, and is nearly completely spent with only \$9,500 remaining out of a budget of \$1.938M for the year. We expect the winter maintenance budget to be over spent by the end of the year. However, at this time there are numerous vacancies in the department, and savings from those vacancies should offset some of the excess spending.

Unclassified – At the end of the year, and in accordance with generally applied accounting principles (GAAP), the finance department reviews all accounts receivable, estimates collections, and makes an adjustment to write off any receivables we anticipate to be uncollectable. So, although this line item is only at 14% of its budget at this point, there usually is a large expense booked in December.

Overall, the expenses to date appear to be in good shape, with 62.8% of the budget spent and 66.7% of the year complete. This year's spending is slightly less than last year when 63.5% of the budget was spent through August.

CITY OF WAUSAU, WISCONSIN
GENERAL FUND
SCHEDULE OF REVENUES AND OTHER FINANCING SOURCES - BUDGET AND ACTUAL
Period Ended August 31, 2019

	Budgeted Amounts		Actual	Variance with Final Budget	2018 Actual
	Original	Final			
TAXES					
General property taxes	\$ 18,232,895	\$ 18,232,895	\$ 18,232,895	\$ -	\$ 17,863,207
Mobile home parking fees	26,600	26,600	21,131	(5,469)	20,043
Payments in lieu of taxes	113,000	113,000	36,526	(76,474)	16,000
Other taxes	67,184	67,184	90,868	23,684	68,663
Total Taxes	<u>18,439,679</u>	<u>18,439,679</u>	<u>18,381,420</u>	<u>(58,259)</u>	<u>17,967,913</u>
INTERGOVERNMENTAL					
State shared taxes	4,729,956	4,729,956	1,324,385	(3,405,571)	1,059,062
Expenditure restraint	853,021	853,021	853,021	-	871,260
Fire insurance tax	115,000	115,000	124,674	9,674	113,244
Municipal services	145,000	145,000	148,232	3,232	146,389
Transportation aids	2,725,725	2,725,725	2,044,002	(681,723)	2,013,280
Other grants	160,434	160,434	133,692	(26,742)	25,960
Total Intergovernmental	<u>8,729,136</u>	<u>8,729,136</u>	<u>4,628,006</u>	<u>(4,101,130)</u>	<u>4,229,195</u>
LICENSES AND PERMITS					
Licenses	185,968	185,968	190,290	4,322	172,665
Franchise fees	340,000	336,000	168,685	(167,315)	164,433
Permits	254,153	254,153	318,304	64,151	271,033
Total Licenses and Permits	<u>780,121</u>	<u>776,121</u>	<u>677,279</u>	<u>(98,842)</u>	<u>608,131</u>
FINES, FORFEITURES AND PENALTIES					
	<u>380,030</u>	<u>380,030</u>	<u>230,953</u>	<u>(149,077)</u>	<u>296,404</u>
PUBLIC CHARGES FOR SERVICES					
General government	84,630	84,630	74,003	(10,627)	85,310
Public safety	1,743,170	1,743,170	1,045,897	(697,273)	1,052,175
Streets and related facilities	138,950	138,950	146,307	7,357	140,253
Recreation	177,900	177,900	140,725	(37,175)	117,482
Public areas	119,910	119,910	82,805	(37,105)	61,232
Total Public Charges for Services	<u>2,264,560</u>	<u>2,264,560</u>	<u>1,489,737</u>	<u>(774,823)</u>	<u>1,456,452</u>
INTERGOVERNMENTAL CHARGES FOR SERVICES					
State and federal reimbursements	11,350	11,350	4,253	(7,097)	5,063
County and other municipalities	230,641	230,641	73,940	(156,701)	105,342
City departments	840,085	840,085	326,488	(513,597)	236,079
Total Intergovernmental Charges for Services	<u>1,082,076</u>	<u>1,082,076</u>	<u>404,681</u>	<u>(677,395)</u>	<u>346,484</u>

CITY OF WAUSAU, WISCONSIN
GENERAL FUND
SCHEDULE OF REVENUES AND OTHER FINANCING SOURCES - BUDGET AND ACTUAL (Continued)
Period Ended August 31, 2019

	Budgeted Amounts		Actual	Variance with	2018
	Original	Final		Final Budget	Actual
COMMERCIAL					
Interest on general investments	\$ 328,256	\$ 328,256	\$ 1,145,780	\$ 817,524	\$ 330,133
Interest on special assessments	5,000	5,000	317	(4,683)	367
Other interest	<u>18,000</u>	<u>18,000</u>	<u>107,967</u>	<u>89,967</u>	<u>65,647</u>
Total Commercial	<u>351,256</u>	<u>351,256</u>	<u>1,254,064</u>	<u>902,808</u>	<u>396,147</u>
MISCELLANEOUS REVENUES					
Rent of land and buildings	203,800	203,800	145,767	(58,033)	131,658
Sale of City property/loss compensation	20,600	20,600	10,103	(10,497)	23,842
Other miscellaneous revenues	<u>18,305</u>	<u>18,305</u>	<u>29,002</u>	<u>10,697</u>	<u>23,800</u>
Total Miscellaneous Revenues	<u>242,705</u>	<u>242,705</u>	<u>184,872</u>	<u>(57,833)</u>	<u>179,300</u>
OTHER FINANCING SOURCES					
Transfers in	<u>1,841,280</u>	<u>1,841,280</u>	<u>1,170,440</u>	<u>(670,840)</u>	<u>1,096,666</u>
TOTAL REVENUES AND OTHER FINANCING SOURCES					
	<u>\$ 34,110,843</u>	<u>\$ 34,106,843</u>	<u>\$ 28,421,452</u>	<u>\$ (5,685,391)</u>	<u>\$ 26,576,692</u>

CITY OF WAUSAU, WISCONSIN
GENERAL FUND
SCHEDULE OF EXPENDITURES - BUDGET AND ACTUAL
Period Ended August 31, 2019

	Budgeted Amounts		Actual	Variance with	2018
	Original	Final		Final Budget	Actual
GENERAL GOVERNMENT					
City Council	\$ 93,653	\$ 93,653	\$ 51,473	\$ 42,180	\$ 55,180
Mayor	216,424	216,424	126,585	89,839	137,518
City Promotion	125,000	125,000	90,239	34,761	79,777
Finance department	519,405	519,405	333,242	186,163	347,777
Data processing	792,645	792,645	388,200	404,445	442,643
City clerk/customer service	426,372	426,372	259,455	166,917	265,150
Elections	48,779	48,779	17,200	31,579	52,789
Assessor	536,454	536,454	299,524	236,930	277,313
City attorney	621,590	621,590	338,084	283,506	374,387
Municipal court	143,654	143,654	77,811	65,843	88,224
Human resources	377,819	398,819	217,523	181,296	226,527
City hall and other municipal buildings	285,329	285,329	182,630	102,699	192,580
Unclassified	80,000	80,000	11,294	68,706	8,611
Total General Government	<u>4,267,124</u>	<u>4,288,124</u>	<u>2,393,260</u>	<u>1,894,864</u>	<u>2,548,476</u>
PUBLIC SAFETY					
Police department	9,756,572	9,756,572	6,251,675	3,504,897	6,057,020
Fire department	3,792,737	3,792,737	2,641,665	1,151,072	2,618,983
Ambulance	3,595,753	3,655,773	2,056,339	1,599,434	1,937,262
Inspections	890,841	928,841	594,219	334,622	591,539
Total Public Safety	<u>18,035,903</u>	<u>18,133,923</u>	<u>11,543,898</u>	<u>6,590,025</u>	<u>11,204,804</u>
TRANSPORTATION AND STREETS					
Engineering	1,368,493	1,368,493	894,035	474,458	866,719
Department of public works	6,627,821	6,977,821	4,946,725	2,031,096	4,493,000
Total Transportation and Streets	<u>7,996,314</u>	<u>8,346,314</u>	<u>5,840,760</u>	<u>2,505,554</u>	<u>5,359,719</u>
SANITATION, HEALTH AND WELFARE					
Garbage and refuse collection	929,000	925,000	604,223	320,777	593,668
NATURAL RESOURCES/RECREATION					
Parks and recreation	2,882,502	2,882,502	1,211,790	1,670,712	1,654,460
OTHER FINANCING USES					
Transfers out	-	310,000	310,000	-	48,088
TOTAL EXPENDITURES AND OTHER FINANCING USES					
	<u>\$ 34,110,843</u>	<u>\$ 34,885,863</u>	<u>\$ 21,903,931</u>	<u>\$ 12,981,932</u>	<u>\$ 21,409,215</u>

CITY OF WAUSAU, WISCONSIN
GENERAL FUND
SUMMARY OF BUDGET MODIFICATIONS
Period Ended August 31, 2019

BUDGET REVENUES RECONCILIATION

2019 ADOPTED BUDGET	\$ 34,110,843
Cable Franchise Fees - Adjust for Expected Decrease in Cable Franchise Fee Payments	<u>(4,000)</u>
 2016 MODIFIED BUDGET	 <u>\$ 34,106,843</u>

BUDGET EXPENDITURES RECONCILIATION

2019 ADOPTED BUDGET	\$ 34,110,843
Street Maintenance - Prior Year Carryover for Repair Services and Seal Coating	350,000
Ambulance - Prior Year Carryover for Capital Equipment	60,020
Inspections - Prior Year Carryover for Building Code Professional Services	38,000
Human Resources - Prior Year Carryover for Salary Study Professional Services	21,000
Transfers Out - Transfer to Capital Improvements Fund for Salt Barn Roof Replacement	310,000
Garbage Collection - Adjust for Expected Decrease in Garbage Collection Expenditures	<u>(4,000)</u>
 2019 MODIFIED BUDGET	 <u>\$ 34,885,863</u>